

# SEO Outsourcing

Your SEO delivery partner



### Who We Are?

Digikore Digital is a specialist SEO agency. We help Digital Marketing agencies Worldwide with On page and Off Page SEO requirements for their clients.

We strive to provide 360-degree solutions to Digital Marketing agencies Worldwide and help them improve their ROI and profit.

We curate powerful SEO campaigns and believe in following a transparent communication process.

Our deep understanding of providing customized and websitespecific SEO Services is what makes us stand out from the crowd!

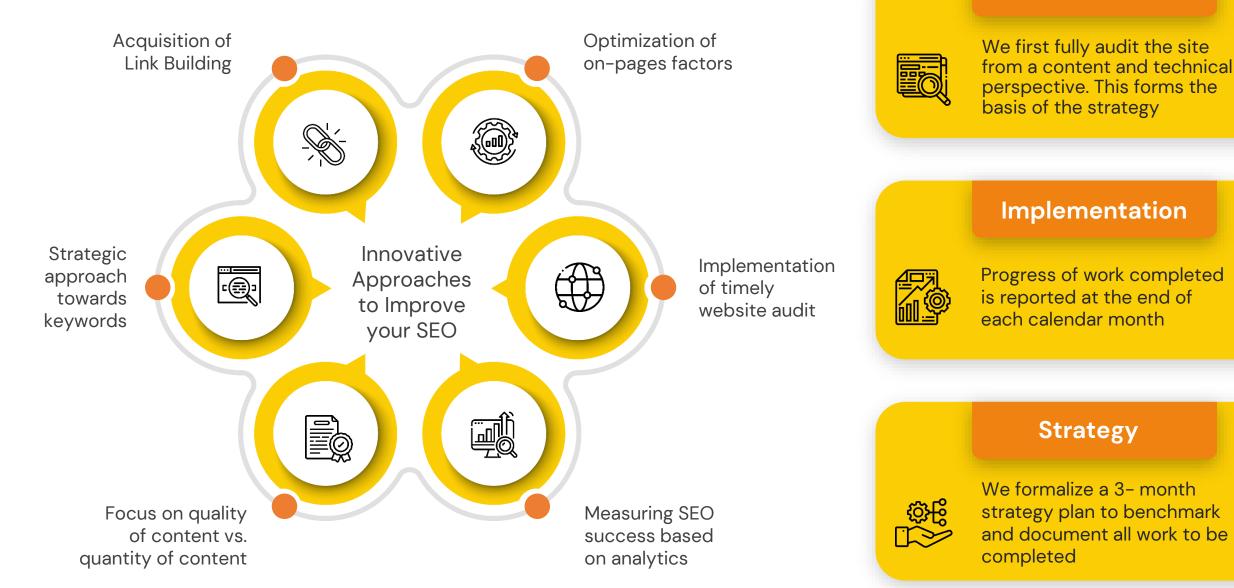
Use us for complete SEO services or either On Page or Off Page.



### **SEO CYCLE**

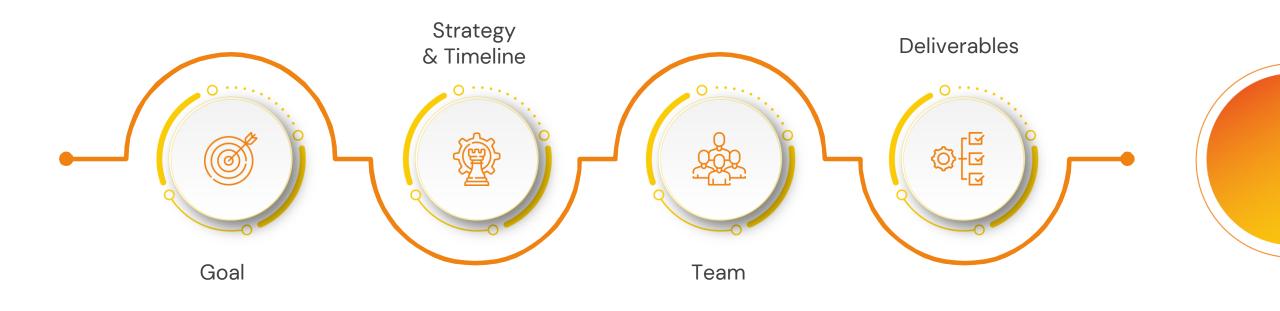








## **SCOPE OF SEO SERVICES**





## SEO

We not only work hard to rank websites but also to keep you informed of what we are doing and the status of our SEO efforts. In order to keep you up-to-date, you will be provided with a written report at the end of each month to inform you of the success achieved. This report includes the website's keyword ranking positions, accomplishments that have been achieved, traffic numbers and sources as well as a plan for continued work and suggestions. The SEO process is divided into the following 4 Stages:



**Stage 2** On Page SEO Data Creation & Implementation Stage 4

Off-page

Optimization

SEARCH

Stage 3

Further

Monitoring and

Optimization





# WHY WORK WITH US?

#### **Save Time**

Outsourcing SEO will save your time. Let us do all the time consuming and complicated SEO work, so that you can concentrate on other key aspects of your business.

#### **Reduced Costs = Higher Profits**

By outsourcing your SEO services to our team of experts, you can save anywhere between US\$ 500 to US\$ 1,000 per client. Reduced costs = Higher profits for you.



## WHAT MAKES US DIFFERENT?

**Digikore** Digital

Do you agree iPhones are better than Oppo phones? Do you know why? It's the amount of Research & Development that Apple puts into their phones that makes them stand apart. Consider us the Apple of SEO. We have invested heavily in creating proprietary tools that ensure we are able to offer better results compared to other SEO companies.

Do you believe that the team matters? Guess what, we have some of the best SEO experts who will be managing your account. You do what you are best at and leave your SEO to the best in the industry.

Do you believe that the best Doctors are the ones who can diagnose the problem better? Our highly talented team and proprietary tools help us deep dive into your current website and SEO, diagnose clearly what is wrong so that we can implement the best corrective strategies.

SEO is not just another service for us. SEO is our specialty.

A friendly team who enjoys their work. Only if our team enjoys what they do will they deliver a great job for you.



### **CASE STUDY 1**

#### **INCREASED BACKLINK QUALITY AND KEYWORD RANKING WITHIN 4-5 MONTHS**

#### Overview

Our client, a clothing manufacturing and supplying company, was struggling to generate leads from their website. Upon conducting an SEO audit, we identified several technical and on-page optimization issues that were hindering their search visibility.

Through a combination of technical optimizations, on-page optimizations, and targeted link building, we were able to increase their organic traffic by 70%

#### Background

- Our client is a leading manufacturer and supplier of high-quality dress materials for women in all over India
- Despite having a strong presence in industry their website wasn't generating good amount of traffic nor leads
- Upon conducting an SEO audit, we identified several issues that were impacting their search visibility, including:
  - Poor website architecture and internal linking structure
  - Lack of keyword targeting on important pages
  - Low-quality backlinks
  - Limited external linking to their website



#### Strategies

We implemented following strategies to increase the website visibility

#### **Technical Optimization**

We did internal linking, made website mobile friendly, added robot.txt to make it easier for crawling, and redirected all broken links

#### **ON** page

We conducted keyword research to identify relevant and high-volume keywords to target on important pages, such as the homepage and service pages. We then updated the website's meta titles, meta descriptions, and page content to include these keywords.

#### Link Building

When we first started working with clients they had around 1000 backlinks and mostly low quality. We identified industry-relevant websites to target for link building opportunities, and reached out to them to request links back to our client's website. We garnered around 6000+ high quality backlinks through various submissions

#### Result

Through these efforts, we were able to increase our client's organic traffic by 70% in just 4-5 months. Ranked for 5 keywords on 1st page and 6-7 keywords on 2nd page within 4-5 month. This increase in traffic led to a significant increase in leads and sales for our client, and they have since seen a significant return on their investment in SEO.



### **Traffic Analysis**

	Acquisition			Behaviour		
Source/Medium (?)	Sessions 🔅 🔸	% New Sessions	New Users 3	Bounce Rate	Pages/Session	Avg. Session Duration
	69,762 % of Total: 100.00% (69,762)	<b>79.66%</b> Avg for View: 79.64% (0.03%)	<b>55,573</b> % of Total: 100.03% (55,555)	72.85% Avg for View: 72.85% (0.00%)	1.88 Avg for View: 1.88 (0.00%)	00:00:54 Avg for View 00:00:54 (0.00%)
1. google / cpc	55,847 (80.05%)	81.45%	45,486 (81.85%)	79.09%	1.57	00:00:32
2. google / organic	8,070 (11.57%)	72.78%	5,873 (10.57%)	43.93%	3.38	00:02:20
3. (direct) / (none)	3,575 (5.12%)	79.10%	2,828 (5.09%)	68.84%	2.12	00:01:1
4. l.instagram.com / referral	<b>995</b> (1.43%)	93.67%	932 (1.68%)	17.59%	3.93	00:01:4
5. thefanstudio.com / referral	<b>471</b> (0.68%)	41.61%	196 (0.35%)	35.46%	1.66	00:00:2
6. bing / organic	72 (0.10%)	70.83%	51 (0.09%)	19.44%	9.40	00:07:2
7. app.callpage.io / referral	<b>63</b> (0.09%)	0.00%	<b>0</b> (0.00%)	23.81%	3.30	00:03:2
8. instagram.com / referral	<b>31</b> (0.04%)	74.19%	23 (0.04%)	25.81%	3.90	00:00:4
9. reddit.com / referral	29 (0.04%)	37.93%	11 (0.02%)	27.59%	6.03	00:16:1
10. facebook.com / referral	27 (0.04%)	96.30%	26 (0.05%)	96.30%	1.04	00:01:0



### **CASE STUDY 2**

#### **INCREASED PAN INDIA TRAFFIC FOR A LUXURY FAN MANUFACTURER COMPANY**

#### Overview

Our client, a luxury Fan Manufacturer, was doing great at the local market but wanted to generate more traffic at national level Through a combination of on-page optimizations and off page efforts we helped them generate significant traffic, brand awareness, and generate leads across India

#### Background

- Our client is a luxury fan manufacturer that specializes in designer fans for affluent customers.
  - They were getting little traffic mostly through local search
  - Website wasn't optimized with right keywords
  - No content were published

#### **Strategies**



The following strategies were implemented to generate traffic PAN India

#### **ON** Page

We did keyword research to identify relevant keywords to target so as to generate traffic throughout India. We used the higher intent transactional keywords to target the product page while using the informational keyword to increase brand awareness by publishing high quality content

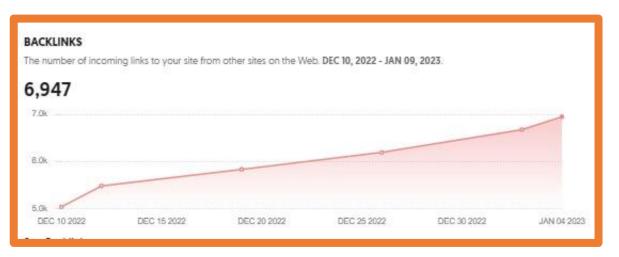
#### **OFF** Page

We did different activities such as social bookmarking, PR submission, guest blogging, PDF submission, Image submission, profile creation to generate traffic and increase DA of website

#### Result

Our efforts resulted in significant increase in nation wide organic traffic while also generating high quality leads

### **Backlink Analysis**





## **DELIVERABLES**



	SEO Activities & Execution	<b>Basic</b> SEO Fee (\$ 149 / Month)	<b>Standard</b> SEO Fee (\$ 249 / Month)	<b>Premium</b> SEO Fee (\$ 349 / Month)	
1.	One Time On-page SEO		\$ 99		
2.	Keywords Optimizations	10	15	20	
3.	Website Blog	3	5	8	
4.	Track competitor rankings	✓	✓	$\checkmark$	
5.	Keyword research	✓	<ul> <li>✓</li> </ul>	$\checkmark$	
6.	SEO Copywriting	✓	✓	$\checkmark$	
7.	On-page Changes	✓	✓	$\checkmark$	
8.	Sitemap & robots optimization	✓	$\checkmark$	~	
9.	Off-page Activities	✓	✓	$\checkmark$	

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10.	Manage Broken links & disavow file	✓	<ul> <li>✓</li> </ul>	$\checkmark$
11.	Website Audit for Rank and Traffic	-	✓	$\checkmark$
12.	Google My Business	✓	✓	$\checkmark$
13.	Conversion Tracking	✓	<ul> <li>✓</li> </ul>	$\checkmark$
14.	One Time Analytics & Search Console Setup	✓	$\checkmark$	$\checkmark$
15.	Website monthly reports	✓	<ul> <li>✓</li> </ul>	$\checkmark$
16.	Schema Structured Data Optimization	X	X	$\checkmark$
17.	Track Website Changes & Optimization	X	X	-



Interested? Drop us an email for more information: <a href="mailto:contact@digikoredigital.com">contact@digikoredigital.com</a>